



Managing the emergency of Covid-19

Business protection and opportunity detection

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Managing cash pressure as consequence of the Covid-19 emergency

Covid-19 has been declared a pandemic by the World Health Organization, bringing with it major disruption people, families and communities. The implementation of a multitude of emergency plans, is impacting the business world and negatively affecting the economies of the world. Urgent responses are required if we are going to cope with the potentially devastating impact of Covid-19 on the businesses and economies of the world.

Nexia SAB&T is working hard to support businesses in mobilising its professional experience, expertise, knowledge to assist business adapt to what may well be the "new normal."

Businesses of all shapes and sizes and in just about every sector of industry are bound to experience significant human resources, operational, financial and liquidity challenges during this period. To meet these challenges, businesses are encouraged to prepare a Covid-19 response plan – with cash and liquidity management being the priority!

The following steps should be considered by Management as more significant for the normalization of the cash:

- A. Quick assessment of the current financial commitments and source
- B. Execution of an action plan to keep a regular cash flow
- C. Establishment of an ongoing communication process with all stakeholders

It is critical that businesses maintain control of the organization, in the context of the unavoidable risks seek the appropriate advice to enable it to respond.

Nexia SAB&T's professional team provides effective advice and support to business in order to manage, minimise and protect the downside from the effects of Covid -19.

Response plan to be implemented to protect the business

Nexia SAB&T's professional team can support businesses through the implementation of an appropriate Covid-19 response, in order to manage and minimise the negative impact that this global catastrophe may have on an organisation, it financial and liquidity position, and in organizing the subsequent recovery in the shortest possible time.

Cash Check

Government Regulatory & Facilitation

Financial Plans

Actions & delivery

Assessment of the Business's status – financial and liquidity, focusing on Working Capital

Identification of the possible interventions accessible to the business

Preparation of a Budget and subsequently of a financial plan for the recovery

Internal reorganization and execution of a Contingency Plan that can also unleash potential opportunities

1. Cash check

The first phase consists of the assessment of the business's status, cash and liquidity constraints, focusing on Working Capital and financial requirements during this period.

Assessment of financial implications on liquidity		
В	Analysis of the supply chain and implication on working capital	
C	Assessment of flexibility on covenants and riasing of "fresh funds"	
D		Rationalization of expenses and cash preservation

2. Check of Government & Regulatory facilitation

Assessment of the current government and regulatory assistance schemes and identification of viable facilitation accessible to the business.

Assessment of Postponement of tax obligations	
В	Possibility to access to disaster relief funds
C	Negotiation of extensions on debt reimbursements
D	Possibility to access to subsidized finance tools

3. Financial Plans

There will be life after Covid-19 and it is important not only to plan surviving the pandemic but also how to rebuild after it has past – this requires an immediate financial plan, followed by a medium term (3 year) plan.

Preparation of 12- months "Distress" Budget	
В	Sensitivity analysis and modelling of a worst-case scenario
C	Strategic analysis for the contingency of losses and detection of opportunities
D	Preparation of a 3 years strategic & financial plan

4. Actions and delivery

Internal reorganization and prompt execution of a Contingency Plan to unleash potential opportunities.

Preparation of an A action plan (as result of the financial plan) Reorganization B and monitoring of KPIs Shortening the decision cycle – "one person responsible" Arrange a communication D plan to ensure disclosure to stakeholders

Nexia SAB&T can support businesses to minimize the impact of Covid-19

Acting immediately, is the best defence against the fallout of Covid-19 and Nexia SAB&T can support businesses in managing these plans and processes with a focused and in depth approach on problem solving.

Preparation of Budget and Financial Plans

Implementation of cashpreservation strategies

Optimization of Working Capital requirements

Preparation of Strategic and Financial Plans

Renegotiation of debt covenants and waivers



Obtaining fresh funding by accessing subsidized tools

Developing of the Response Plans

Implementation of a Management Control System

Adapting the Response plan as required

Dedicated implementation support





THANK YOU